

Galloway Suckler Cows

Benchmarked against the SAC Blue Grey Study

Note: Heifer GM included to make replacement cost comparable to benchmark

	SAC Average 2011/12	EBLEX SDA Suckler Herd Average 2016	QMS Upland Suckler Herd Average 2017	HF 2016/17	HF 2015/16	HF 2014/15	HF 2013/14	HF 2012/13	HF 2011/12	HF 2010/11
Herds	12	26	30							
Head (Cows to the bull)	81	80	115	109	107	109	105	103	104	97

OUTPUT

Total Progeny Sales/Trans	583	641	665	504	469	463	493	512	496	466
				54H + 41S	35H + 53S	42H + 46S	44H + 46S	50H + 42S	42H + 48S	35H + 44S
Scottish calf subsidy	40		83							
Beanley Native Breed subsidy				65	66	65	67	68	69	69
Replacement Cost (inc bull charge)	44	38	75	55	43	44	27	51	62	49
Output inc Subsidies	578	603	673	515	492	484	534	529	503	486

VARIABLE COSTS

Concentrates	66	37	44	22	26	14	65	14	47	47
Other Feed	8		0	0	0	0	0	0	0	0
Other Forage	27		0	0	0	0	0	0	0	0
Forage	64	52	122	49	37	49	69	63	51	34
Total Feed and Forage	165	88	166	70	64	63	134	77	98	81

Bedding	8	29	30	4	4	1	0	0	0	0
Vet & Med	13	34	40	54	61	69	33	61	38	46
Marketing	14	14	25	6	11	5	5	6	2	13
Sundry Enterprise Costs	10			6	6	8	7	6	5	

Variable Costs	209	165	261	141	146	145	179	150	143	139
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Gross Margin	369	437	412	373	346	339	355	379	360	347
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FIXED COSTS

Labour Costs	63	44	63	80	81	99	100	100	101	101
Contract Costs	17	32	34	0	0	0	0	0	0	0
Power & Machinery (repairs, fuel, tax, electricity)	79	52	84	41	51	64	71	94	90	78
Administration (tech info, subs, waste)	21	23	29	6	3	1	1	1	1	1
Property (water)	24	14	95	11	12	10	10	11	10	7
Rent	40	98		31	40	17	18	36	56	62
Depreciation (Machinery)	41	72	77	18	11	10	11	9	16	16
Finance/ Interest on working capital	2	34	26	0	0	0	0	0	0	0

Total Fixed Costs	285	369	409	186	199	201	211	251	274	265
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Total Costs	494	534	670	327	345	347	390	401	417	404
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Net Margin per cow to the bull	84	69	3	188	147	138	145	128	86	82
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Unpaid family labour	56	66								
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Net Margin per cow to the bull	28	3	3	188	147	138	145	128	86	82
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Top Third Net Margin	137	134	113							
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